

www.bikademy.com

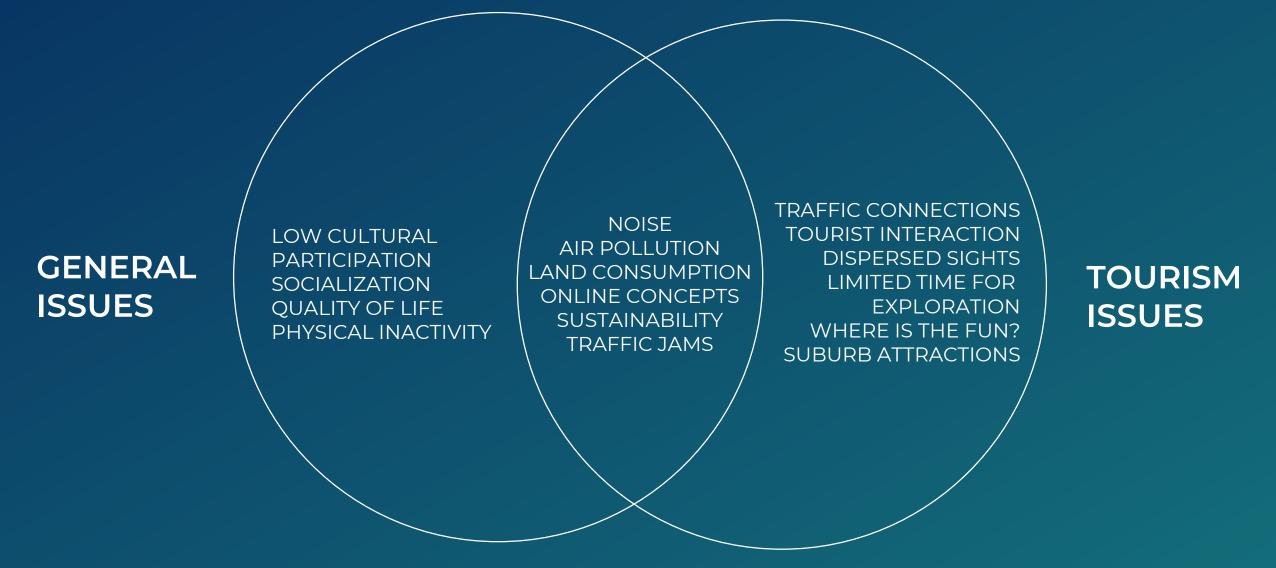






## PROBLEM

Lack of bike usage for tourist activities like visiting attractions Lack of bike usage for everyday activities



# **BIKADEMY AS A SOLUTION**



#### **BIKADEMY STUDENT**

Person who registers on Bikademy app.



#### **STUDY**

A region, county or a city that is promoted as desirable cycling destination.



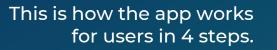
#### **EXAMS**

Locations of cultural or natural importance of each Study.



### **BOOK OF EXAMS** A list of Studies and Exams for each Study.

All you need is a good connection. And a bike.





**STEP 1** Download Bikademy & register



**STEP 2** Cycle to the Exam



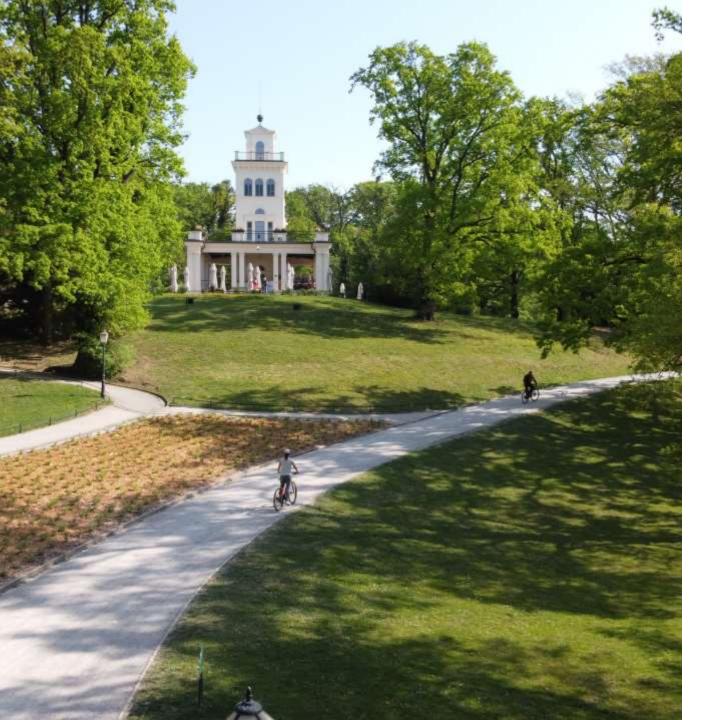
**STEP 3** Take a selfie & make a check-in



**STEP 4** Repeat steps 2&3



Download the app & try for yourself.



### STUDY EXAMPLE ZAGREB

**EXAMS** Main square Mirogoj Jarun Bundek Savica Maksimir NSB





## STUDY EXAMPLE NOVALJA and Northern Pag

EXAMS Novalja Lun Svetojanj Zrce Beach Rucica Beach Novalja Field Zigljen



# Mobile App & User Benefits

Discover cultural and natural heritage sights in a fun and engaging way.

Bike ride is slow enough to see more, but fast enough to ride further.

More sustainable and less stressful way of discovering destinations and attractions.



Explore Studies and cycle Exams

# Learn all about surrounding locations

#### Get rewards for cycling

DOWNLOAD NOW

# SOLUTION



- Connected cultural and natural heritage sights
- Tourists motivated to explore by bike
- Locals encouraged to commute

# SOLUTION



- Experienced cyclists encouraged to explore attractions while riding
- Multiple destinations connected via an app
- Added value for tourists boards

# **BENEFITS** For sponsors and partners like tourist boards, cities etc.



#### Active community and video marketing

Video marketing is a big part of Bikademy's marketing strategy: each Study and Exam has its own promotional videos; various topics are covered with influencers; live streams with influencers and stakeholders.

#### Tailor-made in local communities

New Studies in different regions and cities allows the connection and promotion of sponsored products and positioning in different local communities through targeted marketing campaigns.

#### Powered by Sponsor

Monthly newsletter covers content for cyclists and the active community which, depending on the topic of the newsletter, often also answers with their experience, additional questions or suggestions. Bikademy newsletter Powered by Sponsor can be a new step in positioning with the active community.

### The power of content marketing

Bikademy blogs, interviews and guest appearances enable the positioning of Bikademy as a cycling product for the lovers of cycling and active life. Sponsors are highlighted and recognized in a strongly connected active community.

#### Sustainable development

The bicycle, the basic means of transport in the Bikademy concept, supports all three pillars of sustainability. That's why Bikademy campaigns focus on **tourism, ecology and sociocultural aspects**.

#### An unforgettable experience at special events

Unique concept in the world special Bikademy Studies and Exams of limited time and area, eg during the conference. It allows participants to cycle and explore the environment at the suggestion of the organizers with winning prizes.



#### Example of a special Study

During the BrodTech conference, we created a special Study with three Exams for parents with children.



## BUSINESS MODEL

Bikademy rewards users for cycling, thus motivates them to explore destinations by bike.



Free for users



Paid by tourist boards, cities, counties and others



Rewards provided by sponsors and other partners

# **OUR TEAM**



**Krešimir** Founder and product developer



**Boris** Developer/main tech guy



**Tin** Designer and marketer



**Klara** Content creator, PR and copywriter



**Beco** Vidographer and editor

## INFLUENCERS



Dušan Bućan

Famous Croatian actor that has multiple outdoors TV series and documentaries



Hrvoje Jurić

Outdoors influencer Traveled the whole world on an e-bike in 133 days



**Domagoj Jakopović** aka Ribafish

Best-known Croatian gastro blogger

## TRACTION

### **13 STUDIES**

Cities and regions

**2.000** Users so far













## FUTURE FEATURES Scaling opportunities.





Challenges for cyclists as a competitive element



Cycling network in destinations, cities



Partnerships with hotels, bars, markets etc.



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